

DIAGNOSTICS & APPRAISAL

Something rattling with your organization? Check engine light on?
We are not winning, and our burn rate is out of control...

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If your Government Contracting Organization (GovCon) practice needs to be diagnosed, **TRUST US TO DELIVER** a comprehensive analysis.

If your Agency IT, Cyber Organization or Line Order of Businesses (LOB) needs to be assessed, **RELY ON OUR PROVEN EXPERTISE** for a thorough evaluation.

Like your car, your business shows signs when things aren't running smoothly. My old mentor once said, "Unpleasant news doesn't age well."

Whether it involves a medical checkup, a visit to the dentist, or regular maintenance with the mechanic, procrastination often worsens the problem.

WHAT'S INCLUDED IN THIS SERVICE:

60-minute discussion session: We pay attention to the challenges your business is facing.

Enhancement advice and recommendation: We provide guide you towards a better path.

**REQUEST YOUR ASSESSMENT
TODAY**

CONTACT

US:

Chris.Stahl@stahl-companies.com



240-701-2434

OIL CHANGE SURVEY & ANALYSIS

It's time for an oil change. Old engine parts need to be replaced to maintain a well-oiled machine.

WHAT'S INCLUDED IN THIS SERVICE:

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3-hour exploration session: We engage with and understand your challenges, and you guide us through your current business processes.

It's time to refresh your system. Like an engine that needs new oil, sometimes elements need updating to maintain peak performance.

3-hour problem-solving session: We collaborate with essential organizational figures to brainstorm solutions. We also evaluate your methods and seek out the best remedies.

Our "Oil Change Survey and Analysis" service is ideal when you've identified a concept to implement or believe you've pinpointed a potential issue. Perhaps you've observed a notable decline in performance in a specific business sector and are seeking the root cause.

Workflow charts: We furnish your team with detailed process maps to illustrate your operational sequences.

It's time for a "change oil" when navigating a period of improvements and transition, observing dips in your main success metrics, or detecting industry transformations.

Enhancement proposals: We put forth strategies to guide you on a more prosperous path.

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ENGINE TUNE-UP &

MAINTENANCE
A few things in your engine need tune-up and maintenance. You need a Culture of Continuous Improvement to get your engine back to working efficiently.

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Week-long Kaizen engagement: Seasoned professionals from the STAHL USA Team host a comprehensive week-long seminar involving all principal members of your business, focusing on refining your operations and team synergies.

Certain aspects of your BD engine need fine-tuning and a persistent commitment to enhancement to ensure they function optimally.

The STAHL USA Team will dedicate a week with you and your team to delve into and grasp your current operations, collaborating with those who are hands-on with them daily. We seek perspectives from pivotal players about what's effective and what's not. Your processes will be meticulously recorded, critical success metrics will be scrutinized, and we'll produce illustrative process charts.

Opt for an optimization session when you see your business' profits dwindling or when you're venturing into new domains. Beyond these pivotal moments, it's prudent to consider such an optimization at least annually.

STAHL USA workflow review: With a keen eye, we evaluate essential success metrics and any additional data you supply regarding your workflows. We aim to identify avenues for enhancing efficiency and minimizing discrepancies across the five (5) stages and within the GATE, TASK, and STEP procedures.

BD/CMM workflow illustrations: We furnish you with precise procedural documentation, empowering your team to comprehend your operational sequences.

Strategic advice: We present tailored strategies to steer your business towards success.

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